



## CREDIT ACCOUNT APPLICATION FOR AUSTRALIA

Full Name: \_\_\_\_\_ Date \_\_\_\_\_

Trading Address: \_\_\_\_\_ Postcode \_\_\_\_\_

Postal Address: \_\_\_\_\_ Postcode \_\_\_\_\_

Private Company     Public Company     Partnership     Other

Ph: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

Email: \_\_\_\_\_

## FOR COMPANIES

ABN \_\_\_\_\_ State of Incorporation \_\_\_\_\_ Sales Tax No. \_\_\_\_\_

Type of Business \_\_\_\_\_ Year Commenced \_\_\_\_\_

I/We \_\_\_\_\_ (Director/Proprietors name)

of \_\_\_\_\_ (Residential Address)

Ph: ( ) \_\_\_\_\_ desire to open a Credit Account and agree to adhere strictly to your terms: (ie payment on or before the last business day of calendar month following calendar month of purchase.

## AGREEMENT

I/ We agree that Wakefield Press Pty Ltd may give to and seek from any credit providers named in this credit application and any credit providers that may be named in a credit report issued by a credit reporting agency, information about my/ our credit arrangements. I/We understand that this information can include any information about my/ our credit worthiness, credit standing, credit history or credit capacity that credit providers are allowed to give or receive from each other under the Privacy Act (Section 18N(1)(b) 1988).

The Seller shall retain title to all goods supplied to the Buyer until it has received payment in full due in connection with the supply of all Goods by the Seller to the Buyer at any time. In the case of Payment by cheque, bill of exchange, or note, title shall not pass to the Buyer until the same is honoured.

If payment for any Goods is overdue, the Seller is entitled, without prejudice, to any of the other rights or remedies to repossess the Seller's goods and to enter into any premises upon which the Seller's goods are stored, without notice, for this purpose.

In the event of non-payment for Goods supplied, all legal costs and expenses incurred by Wakefield Press in the recovery of an unpaid account shall be paid by the applicant.

I/We the undersigned proprietors and/or directors hereby personally guarantee to pay, when called upon, any monies owing to Wakefield Press Pty Ltd.

Signed: \_\_\_\_\_ Proprietor/ Director

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Signed: \_\_\_\_\_ Proprietor/ Director

Contact Persons:    Manager: \_\_\_\_\_ Ph: ( ) \_\_\_\_\_

Contact Persons:    Accounts: \_\_\_\_\_ Ph: ( ) \_\_\_\_\_

## TRADE REFERENCES

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

My/ Our Bank: \_\_\_\_\_ Branch \_\_\_\_\_ Ph: ( ) \_\_\_\_\_

Office Use Only

Approved: \_\_\_\_\_ Account Code: \_\_\_\_\_

Refs taken up:    1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

## TERMS OF TRADE

Our trading terms for both front and backlist titles are:

- Sale or return, between 3 and 12 months, payment 30 days, free in store, \$100 minimum net invoice value with \$10 (inc GST) surcharge on smaller orders.
- Standard 35% discount applies for retailers.
- Damaged copies replaced only if claimed within 10 days of invoice.
- Cards, calendars and other stationery items are firm sale.
- No cash refunds will be issued, only credit with our company

## RETURNS

All requests for returns authorisation to come to Wakefield Press listing product details (title, quantity and ISBN) and quoting invoice number.

Wakefield processes the request and provides an authorisation number for allowable returns and values.

Customer writes authorisation number on outside of carton, encloses authorisation documentation with authorisation number attached and prepays the freight charges.

## SALES REPRESENTATIVES

### SOUTH AUSTRALIA and NORTHERN TERRITORY

Trevor Klein  
Wakefield Press  
PHONE 08 8352 4455  
FAX 08 8352 4411  
EMAIL trevor@wakefieldpress.com.au

### MELBOURNE AND ENVIRONS

Dennis Jones, Joe Fulton and Gary Anglis  
Dennis Jones & Associates  
PHONE 03 9762 9100  
MOBILE 0418 544 189  
FAX 03 9762 9200  
EMAIL dennis@dennisjones.com.au

### VICTORIA

John Dennithorne  
Dennithorne and Company  
MOBILE 0411 062 011  
EMAIL johnd@dennithorne.com

### NEW SOUTH WALES

Joscelyn Kevan  
Dennis Jones & Associates  
MOBILE 0412 414 949  
EMAIL josk@optusnet.com.au

### QUEENSLAND

Derek Butterfield  
PHONE 07 3856 1334  
MOBILE 0418 752 992  
EMAIL dcbutterfield@aapt.net.au

### WESTERN AUSTRALIA

Nicky Delaney  
WA Book Agencies  
PHONE 0419 046 876  
EMAIL nicky@wabooks.com.au

### TASMANIA

Andrew Hopwood  
Hopwood Enterprises Pty Ltd  
EMAIL ahopwood@bigpond.net.au

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